



AVIC International Investments Limited
中航国际投资有限公司

A N N U A L R E P O R T 2 0 1 2









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策马奔腾 鹏程万里

Expanding Scope

We made commendable headway in expanding our services along the marine industry value chain. With our established track record, association with the AVIC Group and clear growth strategies, we believe we are in good stead to seize new business opportunities.



BUSINESS HIGHLIGHTS

FY2012 marked AVIC Singapore's foray into the ship-design and shipbuilding business, heralding a major step forward in our growth strategy to expand along the ship-design, shipbuilding and ship-trading related businesses value chain.

Besides securing our maiden shipbuilding contract from a customer in the Middle East, we also completed the acquisition of Finnish ship-design company, Deltamarin, which enhances our research and development capabilities and widens the geographical footprint of our customer base.

US\$60 MILLION MAIDEN SHIPBUILDING CONTRACT

We secured our first major shipbuilding contract for the construction of five service vessels, comprising three units of Azimuth Stern Drive tugboats, one unit of diver boat and one unit of bunkering tanker, to be delivered in 2013.

79.57% STAKE IN DELTAMARIN

In January 2013, we completed the acquisition of Deltamarin, a renowned designer in the global ship-design scene, specialising in ship-design, engineering and contracting services for the offshore and marine industry.

Deltamarin brings to the Group a rich global client base including shipyards, offshore companies, ship owners and operators and suppliers of marine equipment, system and services, and is capable of designing sustainable and energy efficient concept vessels.



KEY HIGHLIGHTS IN 2012

SHAREHOLDERS'
EQUITY

161.1
RMB million



NET
ASSET VALUE
PER SHARE

56.4
RMB cents



REVENUE

139.6
RMB million

CASH AND
CASH EQUIVALENTS

355.3
RMB million

NET
PROFIT

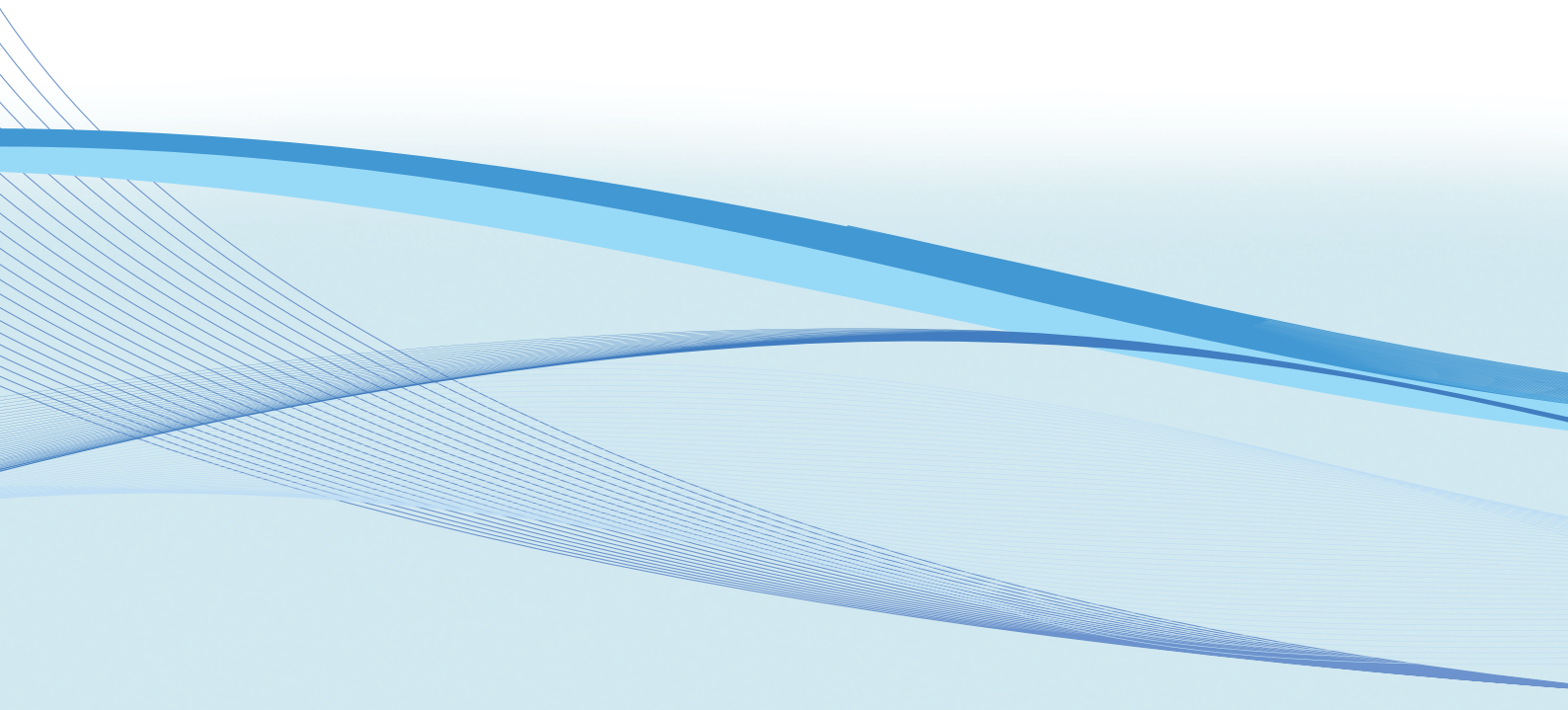
7.8
RMB million



高瞻远瞩 蓄势待发

Expanding Capabilities

Helmed by a team of highly experienced professionals, we believe the Group is progressing in the right direction under a strong leadership team. We remain committed in ensuring the best interests of all our stakeholders – Our Community, Our Employees and Our Shareholders.







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